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Social competencies:

[K2A\_K03, K2A\_K06, K2A\_K07]

		STUDY MODULE DI	ESCRIPTION FORM			
	f the module/subject	Code 1011105231011100544				
Field of study  Engineering Management - Part-time studies -			Profile of study (general academic, practical) (brak)	Year /Semester 2 / 3		
Elective path/specialty  Marketing and Company Resources			Subject offered in:  Polish	Course (compulsory, elective)		
Cycle of			Form of study (full-time,part-time)	)		
Second-cycle studies			part-time			
No. of h	ours			No. of credits		
Lectur	e: 10 Classes	s: - Laboratory: -	Project/seminars:	- 2		
Status o		program (Basic, major, other)	(university-wide, from another	field)		
		(brak)		(brak)		
Education	on areas and fields of sci	ence and art		ECTS distribution (number and %)		
ul. S	dział Inżynierii Zarządz Strzelecka 11, 60-965 P <b>quisites in term</b>	Poznań s of knowledge, skills and				
1	Knowledge	knowledge of the running busine	ots of corporate finance and management. It has a general ess in a market economy			
2	Skills	Student has ability to perceive, to business and economy	lity to perceive, to associate and interpret the phenomena occurring in conomy			
3	Social competencies	Student understands and is prepared to take on social responsibility for decisions in the field of small business management				
Assu	mptions and obj	ectives of the course:				
		he process of creation and manag to the finance in this category ent		ized enterprise. To draw attention		
	Study outco	mes and reference to the	educational results for	r a field of study		
Know	vledge:					
1. Stud	lent knows the nature	and specificity of small businesses	s - [K2A_W18, K2A_W04]			
2. Student has knowledge on various aspects of strategic management small business - [K2A_W18]						
	•	vledge of the financial managemer				
		k ways of functionning in business	by SMEs like franchises, clus	sters etc - [K2A_W04]		
Skills						
	•	cope with an activity scale increase		-		
2. Stuc [K2A_l		nake optimal choices in terms of fi	nanciai management (eg choid	ce or sources or financing) -		

# Assessment methods of study outcomes

3. Student has the ability to formulate problems and make choices in strategic management - [K2A\_U01,K2A\_U07]

2. Student is able to effectively communicate about small business problems and defend their position - [K2A\_K06]

3. Student is aware of the social role it plays manager (owner) in the company and its environment -

1. Student is prepared to act as manager (owner) small business - [K2A\_K02]

# **Faculty of Engineering Management**

Written exam,

Discussions summarizing the various lectures, giving the opportunity to evaluate the student's understanding of the issues

#### Course description

- 1 Essence of small and medium-sized enterprise (SMEs definition, SMEs development and their importance in the economie, Demography of SMEs sector in Poland)
- 2 Strategic Management in SMEs (formulating strategies, facilitating and inhibiting factors in the small business strategy building process, areas of strategic choices, characteristics of strategic management in SMEs)
- 3 Company formation (obstacles of the companies formation and development, functions and receivers of business plan, busines splan structure)
- 4 The financial management of SMEs (basics of financial management of SMEs, the profitability of investment vs. business cycle, Review of sources of financing)
- 5 Franchising (definition, franchise agreements components, advantages and disadvantages of franchising)
- 6 Clusters (definitions, functioning and financing of the cluster)

# Basic bibliography:

- 1. Małe i średnie przedsiębiorstwa. Szkice o współczesnej przedsiębiorczości, Łuczka T. (red.), WPP, wyd.II i wyd. I, Poznan, 2007
- 2. Zarządzanie małym i średnim przedsiębiorstwem, Safin K. (red), Wydawnictwo AE we Wrocławiu, 2012
- 3. Matejun M., Zarządzanie małą i średnią firmą w teorii i w ćwiczeniach, DIFIN, Warszawa 2012
- 4. Kapitał obcy w małym I średnim przedsiębiorstwie. Wybrane aspekty mikro- i makroekonomiczne, Łuczka T., PWN, 2001

#### Additional bibliography:

1. Ekonomika i zarządzanie małą firmą, B. Piasecki (red), PWN, 2001

### Result of average student's workload

Activity	Time (working hours)
1. lectures	15
2. consultancy	35
3. exam	3
4. self studying	30

#### Student's workload

Source of workload	hours	ECTS			
Total workload	83	2			
Contact hours	53	2			
Practical activities	0	0			